



## Company profile

Savio S.p.A.

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# THE LEADING HARDWARE COMPANY FOR ALUMINIUM WINDOWS AND DOORS.

Founded in 1889 in Chiusa di San Michele in the province of Torino, Savio has earned its position over the years as the leading hardware company for aluminium windows and doors in Europe and throughout the world. The Savio brand is now present in over 50 countries and has become synonymous with total quality and reliability, as demonstrated by the most stringent quality certifications we have obtained and the constant recognition for all aspects of our business from our customers everywhere.

# OVER 5,600 ITEMS IN THE CATALOGUE.

Products for aluminium door and window frames.

Over 5,600 items in the catalogue.

Main products: hinges, tilt and turn mechanisms, handles, panic-device systems.



Headquarters in Chiusa San Michele, Torino, Italy



Sant'Antonino di Susa, Torino, Italy - Production site



Trieste, Italy - Production site



Barcelona, Spain - Production site



Shanghai, China - Commercial Branch

# FACTS AND FIGURES.

2009 sales: 70 million euros.

Employees: 450.

R&D expenditure: 3.5% of sales (2009 figures).

Over 150 patents worldwide registered by the Group.

Product catalogue containing over 5,600 items.



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# WORLDWIDE DISTRIBUTION.

Direct sales network: 87 sales personnel.

Official distributors in over 60 countries worldwide.

Over 600 distribution centres worldwide



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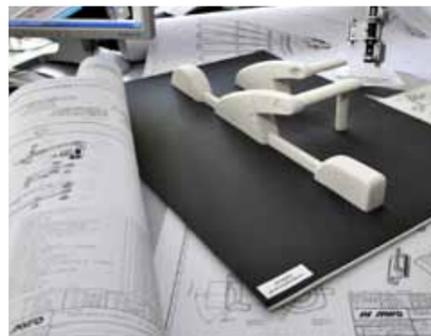


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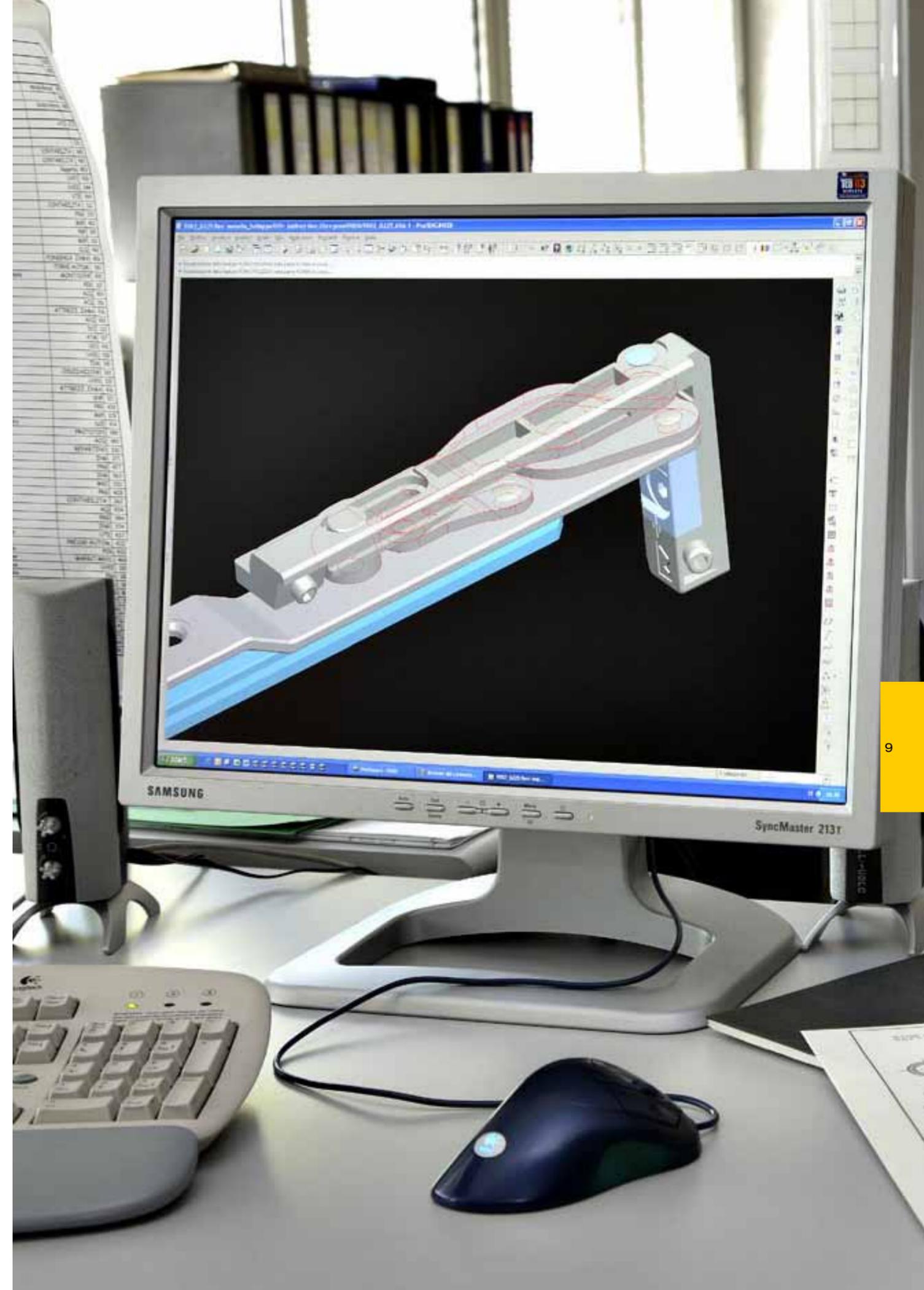
THE REASON WHY WE ARE  
GROWING MORE THAN  
ANYONE ELSE IS INNOVATION.

Savio is making huge investments in research and development so that we can supply the market with innovative products that meet customer needs and which have long been considered benchmarks in the sector. We guarantee constant 360-degrees innovation in terms of content, techniques, and aesthetics. Even in slow-moving markets with low growth rates Savio has proven its credentials as the most dynamic company in the industry, both in Italy and abroad. The numbers speak loud and clear.

# RESEARCH IS OUR GOLDEN RULE.



Savio's history is rich in innovation, none of which is born from the simple, lucky intuition of a single technician, engineer or hardware expert. The secret, which in fact is not really a secret, lies in our golden rule that only by making large investments in research and development can we successfully continue on the path of innovation. We would like to invite you to our plants and see with your own eyes the extent of our investments: you will see people, activities and equipment, all of which can be assigned a certain value, if you will. But the easiest way to quantify the total investment we make in research and development is when these innovations actually arrive on the market, otherwise how else could we explain the huge number of Italian and international patents assigned to and registered by the individual companies within our Group.





Product	SAVIO	Competitors
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Panic-device-system	2,000,000 test cycles	200,000 test cycles
Tilt and turn mechanism	170 kg	130 kg
Hinges	2,000,000 test cycles	200,000 test cycles



OUR ONLY  
RULE IS  
TO CHANGE  
EVERY RULE.

A leader makes the rules, he doesn't follow them. A leader establishes himself naturally on the market with the force of his ideas and the ingenuity of his innovations. We have plenty examples of this at Savio, with products such as the multiple award-winning *Mechanica* adjustable hinge and the *Ribanta Incanto*, which is the first tilt and turn window with concealed hinge for the *Camera Unificata* and *NC International* profiles. These are just two examples of the many new product quality and construction standards and the new solutions to customer needs that Savio has redefined in its constant effort to improve the market, and which have become new standards for the entire sector. If one of the unwritten but rules within Savio is we must constantly challenge ourselves, then outside of Savio the rule of thumb is to carefully scrutinise our market offerings. The best companies will adapt but we already have new challenges on our slate.



## WE CAN'T CHANGE THE WORLD. BUT WE CAN RESPECT IT.

We are not just talking about the environment, a sacred asset for everyone throughout the world no matter status, origin, age, social class or profession. The environment is an asset that must be carefully protected with every gesture that we make every day. Our efforts to protect the environment will become more rigorous because we are a company that not only produces great ideas but also goods in the actual world. It comes as no surprise therefore that Savio has obtained the DIN EN ISO 14001:1196 environmental management system certification for some time, by implementing and maintaining a corporate policy aimed at protecting the environment in which it operates every day. We said: we are not just talking about the environment. Adding immediately: we are also talking about respect for the individual, the community and the rights of our employees, the protection of minors and workplace safety. These are all fundamental principals that are fully shared and respected at Savio, as well as being the ethical-social responsibility values required by the SA 8000 directive.

## ITALY. THE HOME OF QUALITY (AND TECHNOLOGY, TOO).

Italy is known throughout the world for its long-standing tradition of quality. Our country has become a modern icon of quality and creativity in a variety of sectors such as the micromechanics, automobile, fashion and food industries. But our ability to invent technology - not just conceiving it, but also implementing and exporting it - is not always recognized beyond our boundaries. Without counting Antonio Meucci who fought Alexander Graham Bell as the inventor of the telephone or the more contemporary Chiariglione (coincidentally from Turin) who invented the mp3, there are plenty examples of Made in Italy technology in far-flung corners of the world. Indeed, we can cite 150 examples - or the number of patents owned by the Savio group throughout the world. The last 11 patents were obtained for the new, revolutionary Ribanta 5, which is destined to revolutionise the world of tilt-turn windows with its sheer simplicity, robustness and speed of use.

## A DAY IN THE LIFE OF OUR CUSTOMER SERVICE.



Besides speaking the thousand languages of Babel, Savio's Customer Service department is always open, both literally and metaphorically. Present in over 60 countries in five continents, we provide 24/7 coverage for any customer service need in any language.

But the aspect that we would like to emphasise is that we always listen to, understand and pay heed to all customer service needs regardless of the language used. We feel that this is the ultimate way we can show our respect for our customers and their daily business.

## THE MAGIC OF STYLE.

In the pure sense of the word, design means combining form and functionality in a single product. Whether we do it alone or in partnership with other prestigious companies in the industrial design sector (such as Pininfarina, the supreme creator of the Ferrari style), Savio's goal is to derive the greatest beauty and the best performance from all its products.



**SAVIO**  
*pininfarina*

*pininfarina*

## SOME REFERENCE PROJECTS.

COSTARICA	Eurotower 22 FLOORS
FRANCE	Sede del gruppo CASINO Agence 3 Arches Alain Sandrine/Beaudoin Engel Atelier d'Architecture BORDEAUX Cabinet ELIE Cap Architecture Crommelinck Architecture EM2C Hopital de Strasbourg Hopital di Dole Scau Macary Delamain Sede del Generali Francia
ISRAELE	Archenstain tower Bersheba Canion Herzlija Rhan Hana Israele Sap Building Terminal two Tel Aviv Airport
KUWAIT	294 Housing Project Eiraqa 360 Housing Project in Alrabia Area 411 Housing Project Slaybikhat 760 Housing Projects-Saad Al Abdallah City Alnakhil Housing Complex Alqanaa Tower Salmiya American Middle East College Australian College Awtad Complex Bassam Tower Jasem Al Asfour Tower Mounira Tower Nadla Tower Rania Tower Social Affairs Buiding Universal Tower
LEBANON	Lebanese Univercity Complex
QATAR	4 Tower in Pearl Alrayyan Complex 360 Villas Alwaab City Hleyton Tower Narbo Residential Tower Regi Tower Hotel
RUSSIA	"Ladozhsky" railway station "Morskoy façade" apartment house "Vitebsky" railway station ANTEY business centre, Ekaterinburg

Ajlan Sky Tower Ajlan Tower # 2 (Riyadh) Al - Jeraisy Mosque Al Ajlan Center - Jeddah Al Anoud Tower Al Dabal Compound Al Fanar Package Assembly LV Fact. Al Fanar Warehouse & Admin.Bldg. Al Hassa Tower Al Houshan Sheikh Villa P16/08 Al Jeraisy Center Al Khayat Villa-Jeddah Al Maazar (Lulwal) Building Riyadh Al Manhal Water Factory Al Mansour Military Hospital Al Omar Furniture Riyadh Al Qaseem Hospital Al Saad Industrial Lighting P13/08 Al Saedan Office Building P3/08 Al Saghyir Office Building Al Sandos Building Al Sayed Commercial Center Al Subaei Building 2 - Riyadh Al Subaei Office Building Riyadh-3 Al Takamel Establishment Al Wardah Tower (Riyadh) P04/09 Al Yamama Invest.Building P19/08 Alawi Darwish Al Khayal Bldg Arabian Village Bashampher Bldg Bassam Hamada Duplex 2 Villa Bin Juma Movenpick Hotel British Link Kuwait Burn Unit Project Caravan Head Quarter Cayan Tower Crystal Admin. Bldg. Dareen Center EPCO EPCO Apartment Building Falcom Finance Institute Foundation for Gifted Four Villas-Haif Co Fozan Farm G.A Design Gasco Gosi Regional Office Al ARAR Gosi Regional Office Al Jouf Gosi Regional Office Madinah
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KFU-College Of Medicine Kfu-Fast Contracting KFUPM University Khalediya Farm - Taif 3010 King Abdul Aziz University-Haif co. King Fahad Cardiac & ICU Center Motawa Tower Muna Al Amar Building Riyadh Nabil Attalah Commercial Building Nasser Al Howaish Nasser Al Jarboue Nasser Otaibi Coml. Building National Health Laboratory Natpet-Administration Bldg.Yanbu Obhur Beach House Obhur Beach House # 2 Office Park 8446-Al khafji Olayan Coml. Center Jarir Bookstore Orphanage Center Orphans Welfare Head Quarters PMPQ Building Prince Abdul Rahman - Haif 3039 Prince F.B.S Palace Prince Fahad Palace Prince Faisal Villa ( Haifco 3039) Prince Khalid Bin Sultan Prince Mansour Villa (Haifco Cont.) Prince Mishal Palace Prince Naif bin abdul aziz Prince naif palace Prince Sultan University-Abu Mousa Psychiatric & Addicition-Latifia Public Pension Agency Riyadh P15/08 Radiator Factory (Salama Company) Sakala Building Saudi American Glass Factory Saudi Investment Bank Saudi Investment Bank-CCE Riyadh Saudi Telecom ( Rakan Est.) Saudi Telecom General A. Bldg. Hail Sheikh Office Sheikh Tower Shoaiba 111 Ro Expansion Project Shoaiba Power Plant Sondos Building #2 Tabouk and Hail Tech. College Taiba Head Quarters Building Taiba University B16A P25 08 Tamer Old Office Bldg
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Technical College - Jizan Tower in Madinah Road Treated Effluent Pump Station Veiw Tower (SBCM) P06/09 Watan Park Watani Hyper Market Water Supply System Xtra Commercial Center Yamama Rolling Mill Plant-kamco Yasser Al Sayed Villa (V8 / 09) Zamandar coml. and res. apartmetnt	
SPAIN	Burgos Hospital C.E.A.D.A.C. Centro Estatal de Ayuda Cerebal Centro Civico San Agustin Colegio Dominicos Edificio kioto Edificio la Torre Leon El Bulevar del Papagayo Escuela de Musica Expo Coruna Grupo Inditex a Nivel Mundial Hospital San Juan de Dios Hotel Ac Hotel Puerta de Sahun Puerta Europea Building Residencia de Anciano Somio Torre Isosaki Atea
SYRIA	Movenbik Hotel Damascus
U.A.E.	Abdul Aziz Al Majid Twin Tower Al Sayah Building Arab Union School Dubai Bowling Center Fujairah Tower Municipality Office Nad Al Shiba Military Camp Oceanic Hotel Office Building at Media City Residential Bldg. Rotana Hotel
U.S.A	110 East 59 Street 160 e 65° Street 350 Park Avenue, Coop City New York Project con Multinazionale Ykk per Terrace doors Project One Museum Park Projecthudson Exchange Ritz Carlton



SAUDI ARABIA	Buildingh Moscow Business center "Petrovsky fort" Crocus EXPO Exhibition Center GORKI, supermarket, Chelyabinsk Hotel "Saint Petersburg" Hotel Parking Inn, Ekaterinburg Metro Cash and Cary, Ekaterinburg Residential Complex Sport stadium DIVS, Ecaterinburg, TRIUMF supermarket, Omsk Zolotie Kluchi ( Gold Keys) 200 Beds Fever Hospital-Latifia 500 Beds Hospital Abdul Aziz Al Muhana Abdul Aziz Al Sageer Abdul Aziz Al Theyab Abdul Aziz Haqban (Oval Center) Abdul Kareem Al Hunani (Madinah) Abdul Kareem Tower Riyadh Abdul Rahman Al Dayei Abdul Rahman Al Husaini Abdul Rahman Al Robadey Abdul Rahman Ali Abdul Rahman Namlah Abdulla Al Zamil Abdullah Al Duhaish Abdullah Al Mutlaq Abdullah Al Shetry Building Abdullah Askar Adex Business Center Riyadh Administration building Advanced Nafco
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Gosi Regional Office Taif (Al Kadi) Gypsum Factory H.Q.Directorate Of Tech.Education Habib Mohammed Darwish Haif Co Haif Co Seven Building Haifco - Main Kitchen Haifco - project 3039 Haifco palace mosque Haifco Remaining Works Hail Mosque -Bin Jarallah Group Hakamy Villa - Jeddah Hamad Abdullah Abu Udday Hamood Al Hasson (Showroom Bldg.) Hamoud Al Athel Project Hesham Jaddawi Hesham Tassan Holiday Inn Hotel - Olaya Riyadh Hotel Buiilding In Madinah Huda-Johara villa Ibrahim Sultan Intercontinental Hotel Islamic Mosque Hall Jeddah Tv complex Jeraisy Rrsidential Complex Jizan College (Al Sageer Group) Jizan Community College (Masco) Jubail Industrial College Phase 2 KAIA Terminal Airport Karamia Commercial Building Kayal Commercial & Res.Building Kfu - Al Rashid Kfu-A.A. Turki Corporation
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# THE MOST PRESTIGIOUS QUALITY CERTIFICATES ALL OVER THE WORLD.



DIN EN ISO 14001 - DIN EN ISO 9001  
Certified Management System